

## PRIME TIME

Prime time is that portion of the evening when the American audience levels for television viewing are at their highest. In the Eastern and Pacific time zones, prime time is 7:00 - 11:00 p.m., in the Central and Mountain time zones prime time is 6:00 - 10:00 p.m.. The 9:00 p.m. hour (Eastern and Pacific) and the 8:00 p.m. hour (Central and Mountain) have the highest HUT (homes using television) level.

The commercial broadcast networks have always attracted the largest portion of the prime time viewing audience. Through the 1960s, it was not unusual for the three networks to attract 85%-90% of the available prime time audience. The remaining 10%-15% of the audience would be watching programming available on independent television stations or on public television stations.

Broadcast networks pay their affiliated stations in each local market to air the network offerings (this is called network compensation). In return, the networks retain the bulk of the commercial time for sale to national advertisers. This arrangement works well for both parties- the networks attract audiences in each local market for their programming, which enables them to sell commercial time during such programs to advertisers wanting to reach a national audience. The local affiliated television stations receive high quality programming, payment from the network, and the opportunity to sell the remaining commercial time (usually about one minute each hour) to local advertisers.

In the mid-1990s, the average 30-second prime time network television advertising spot cost about \$100,000. These same spots on a top-rated series average about \$325,000, and such spots on low-rated network prime time programs average, about \$50,000. Top-rated prime time spots in local television markets can cost as much as \$20,000.

Because of network dominance in prime time, independent television stations (those not affiliated with a major broadcast network) have found it difficult to compete directly with network-affiliated television stations during these most desirable hours. In an attempt to allow independents to compete somewhat more fairly, during at least a portion of prime time, the Federal Communications Commission (FCC) enacted the Prime Time Access Rule (PTAR). The rule limits the amount of time a local affiliate can broadcast programming provided by the network. The most recent version of PTAR became effective in September 1975. It basically limited network-affiliated television stations in the 50 largest markets to no more than three hours of network (or off-network syndicated) programming during the four hours of prime time. The three hour limit may be exceeded if the additional programming is public affairs programming, children's programming, or documentary programming, or if the additional programming is a network newscast that is adjacent to a full hour of local newscasts. Other exceptions to the three hour limit include runover of live sporting events, and feature films on Saturday evenings.

The growth of cable television in the 1980s resulted in a plethora of viewing options for the audience. Where audiences once had a choice of up to five, perhaps six options at any point in time, the new multi-channel environment provided viewers with more than 50 programming choices at once. In addition, the advent of the video cassette recorder (VCR) also enabled viewers to rent pre-recorded tapes, or to time-shift (watch programs that were recorded at an earlier time). The

### FURTHER READING

Bedel, Sally. *Up the Tube: Prime-time TV and the Silverman Years*. New York: Viking Press, 1981.

Blum, Richard A., and Richard D. Lindheim. *Primetime: Network Television Programming*. Boston: Focal, 1987.

Brooks, Tim, and Earle Marsh. *The Complete Directory to Prime time Network TV Shows, 1946-Present*. New York: Ballantine Books, 1992.

Cantor, Muriel G. *Prime-time Television: Content and Control*. Beverly Hills, California: Sage, 1980.

Castleman, Harry, and Walter Podrazik. *Watching TV: Four Decades of American Television*. New York: McGraw-Hill, 1982.

Eastman, Susan T., *Broadcast/Cable Programming: Strategies and Practices*. Belmont, California: Wadsworth Publishing, 1981; 4th edition, 1993.

Gitlin, Todd. *Inside Prime Time*. New York: Pantheon, 1983.

Goldstein, Fred P., and Stan Goldstein. *Prime-time Television: A Pictorial History from Milton Berle to "Falcon Crest"*. New York: Crown, 1983.

Head, Sydney W., Christopher H. Sterling/ and Lemuel B. Schofield, *Broadcasting in America: A Survey of Electronic Media*. Boston, Massachusetts: Houghton Mifflin Company, 1956; 7th edition, 1994

Lichter, S. Robert. *Prime time: How TV Portrays American Culture*. Washington, D.C.: Regnery Publishers, 1994.

McCrohan, Donna. *Prime Time, Our Time: America's Life and Times Through the Prism of Television*. Rockin, California: Prima Publication and Communication, 1990.

Montgomery, Kathryn. *Target: Prime Time: Advocacy Groups and the Struggle Over Entertainment Television*. New York: Oxford University Press, 1989.

Sackett, Susan. *Prime-time Hits: Television's Most Popular Network Programs, 1950 to the Present*. New York: Billboard Books, 1993.

Selnow, Gary W. "Values in Prime-time Television." *Journal of Communication* (New York), Spring 1990.

Shapiro, Mitchell E., *Television Network Prime-Time Programming, 1948-1988*. Jefferson, North Carolina: McFarland and Company, Inc., 1989.

